



27th June 2012

TOP GIRLS' SCHOOL BENEFITS FROM HEALTHIER WAY TO SNACK

North London Collegiate School in Edgware, Middlesex has installed a healthy vending solution from The Healthy Vending Company (THVC), after a successful trial among their 980 pupils. This leading independent girls' school, founded in 1850, has pupils aged from 4-11 in Junior School and 11-18 in Senior School.

Lesley Turner, the school's dedicated General Manager for Catering from Chartwells says, "Toby Hanbury from THVC had an excellent understanding of what we wanted to offer our students – without compromising quality or choice. We developed an excellent working relationship over the 6-month trial, that has culminated in the school signing up to an initial 2- year contract."

Ever-mindful of the need to follow increasingly stringent Government-led standards for improving children's diets whilst at school, in order to combat obesity and other health-related issues, the search for a healthier snacking option took some time to be resolved.

"We were not only looking for the right type of food and drink at an acceptable price but also a solution that would not increase the time demands on our catering staff. This included the elimination of having to handle money, the lack of storage space available, the need to restock and to rotate the items," continued Lesley Turner.

Chartwells (part of Compass Group plc) are not only responsible for the entire catering and food offering for the school but also general housekeeping and providing any food for hospitality and functions. Snacks are an integral part of the food offer especially first thing in the morning, at 'school tuck' break and after school – both for the journey home by coach or if there are any extra-curricular activities and clubs. So vending provides this flexibility and convenience.

"It was difficult to find someone that ticked all our boxes, but The Healthy Vending Company stepped up to the task. We consulted the School Council after the trial and then took the proposal to the Senior Admin team who endorsed the idea," said Lesley Turner.

"It is a nice looking machine – not garish – and is located at the back of our dining hall, alongside another of their machines that dispenses hot drinks and soups. The machines are regularly cleaned and restocked at times that conveniently fit into the school's busy schedule."

The drinks machine from sister firm, The Classic Vending Company, conveniently allows customers to obtain a complete vending solution from one organisation, without compromising the THVC brand.

The availability of economically-priced healthy snacks is thus seen as another important feature of the value-added approach that the school offers its pupils.

THVC prides itself on the selection of snacks and drinks that are brimming with natural energy and health properties. Their winning formula includes THVC being able to draw on a wide range of products that adhere to many of the following requirements - no added sugar; no artificial additives, colours or preservatives; gluten and dairy free; organic; natural flavours and sugars, no nuts, low salt, and minimal fat. The inclusion of many fruit and vegetable-based snacks also gives the widest possible choice to the pupils who have a wide range of religious and dietary requirements.

“I am constantly looking for and trialling new healthy snacks and foods that present variation and choice to our customers,” said Toby Hanbury, M.D. of The Healthy Vending Company. “Our range of over 150 snacks and drinks thus enables us to produce a vending machine with a ‘bespoke’ selection of up to 40 products, depending on the site and user profile.

“This wide choice, including many flavour variants in each range, is a real bonus especially as we can offer a healthier alternative to even the more indulgent snacks such as corn chips, waffles, popcorn and chocolate milk!”

The school and THVC share the same philosophy for promoting health and wellbeing and educating pupils to make good choices. The school’s caring focus on community is also reflected in THVC’s selection of ‘Life’ pure ethical water as their exclusive bottled water brand. Every bottle of ‘Life’ bought from their machines provides clean drinking water to the developing world and in 2011, THVC customers helped to donate over 38,000 litres to help meet this need.

“ The Healthy Vending Company provides the pupils at North London Collegiate School an excellent vending product offer that is constantly evolving and that conveniently fits into their busy, energetic and potentially purposeful and healthy lives, ” said Lesley Turner.



Successful vending at North London Collegiate School, Edgware from The Healthy Vending Company whose M.D., Toby Hanbury is seen here with Lesley Turner, Cresswells’ on-site General Manager for Catering.